

Quote Specific Terms:

- 1- This proposal is valid for 30 days from the quotation date. Please refer to ROHN Products LLC's proposal number when submitting a purchase order.
- 2- Terms for materials are: 1/3 down payment – with the order, prior to fabrication; 1/3 down payment – when fabrication is complete and the tower is ready to ship; 1/3 within 30 days of shipment from the point of manufacturing (typical payment terms).
- 3- This proposal is subject to the attached Terms and Conditions of Sale.
- 4- Foundation and tower designs charges, if ordered independently, are \$1500. This cost is deductible from the overall price of the structure once the structure is released for production and shipped.
- 5- Quoted prices do not include taxes. Refer to Terms and Conditions of Sale. Taxes will be invoiced unless an exemption certificate is provided with the order.
- 6- Delivery schedules are contingent upon the backlog at the time of order and the availability of materials.
- 7- Certification of ROHN Products LLC's products or foundation designs based on specifications provided to ROHN Products LLC do not include services for serving as a project's prime professional or engineer of record for the purposes of reviewing and coordinating documents submitted for a building permit, including deferred submittals and documents prepared by others. ROHN Products LLC has not verified that the design parameters provided to ROHN Products LLC for this proposal meets the requirements for the intended application or meets the requirements of the appropriate regulatory agencies. Price adjustments may apply for requirements in addition to those stated in this proposal.
- 8- Prices for foundation designs to be based on geotechnical data to be supplied at the time of an order are based on the design of conventional foundations consisting of pier & pad, caissons, mat and deadman anchor blocks. Other types of foundation designs, if required for site-specific conditions, will be quoted upon receipt of the geotechnical data.
- 9- Materials and services placed on hold for more than 15 days after placement of an order will be subject to a price review upon notification to proceed with the order. This may result in an increase to the quoted prices.
- 10- For structures to be shipped by the customer at the point of manufacturing, dunnage and loading charges of \$350 may apply and will be invoiced with the structure.
- 11- Storage charges will be .02% of invoice amount per day with a minimum charge of \$8.00 a day. These charges will be invoiced on a monthly basis for material requested to be withheld from shipment. Storage will begin 30 days from the date the buyer is notified that the shipment is ready for pickup or delivery.
- 12- Estimated freight pricing is subject to change due to extreme freight price fluctuations and will be reviewed and confirmed at the time an order is placed for the quoted materials.
- 13- Additional freight may apply for optional items ordered. Prices for optional items are based on the optional items being ordered with the structure.
- 14- Acceptance of an order will be contingent on customer credit approval. Terms, as noted above, may be subject to change based on findings.
- 15- Design profile provided at time of quotation is preliminary and is subject to change based upon final design.
- 16- This quotation is proprietary, confidential and a trade secret of ROHN Products LLC. This proposal is being provided for the exclusive use of our customer and is not to be disclosed to third parties.
- 17- Unless noted above, ROHN Products LLC general terms and conditions (attached) apply.
- 18- Purchaser agrees to accept delivery on the mutually agreed upon delivery date. If this date passes, and the product is completed and staged for delivery, the Purchaser acknowledges that it has accepted title to the goods.
- 19- For quotes including installation service the following apply:
 - a. Non-union, non-prevailing wages, and non-winter conditions.
 - b. In the event existing soil conditions are found to be other than assumed for design, change orders for a price adjustment from the quoted price may be required.
 - c. Customer to secure all permits.
 - d. Site accessible for truck delivery of materials.
 - e. ROHN assumes sufficient room for delivery of tower and sufficient room for installation of tower and foundation (if applicable) at tower site.