PROVIDING SOLUTIONS FOR THE BUILT ENVIRONMENT®



YOUR TRUSTED **FABRICATION PARTNER**

As an award-winning fabricator of branded environments and custom elements, DCL provides an unmatched level of service and expertise for managing, engineering, building and installing creative solutions. Having completed 18,000+ projects over 40+ years, we partner with some of the most renowned architects and designers to provide exceptional results with careful attention to detail, process, time and budget.

YOUR DCL CONTACT

Jeff Eubinag

Project Development jeubinag@dclorlando.com 321.206.4449



6 June 2025

McKenna Heck Project Manager, Creative Services **Powder Mountain** 6965 E. Hwy 158 Eden, Utah 84310 801.745.3772

Dear McKenna:

We are pleased to provide this revised proposal for the roadway and wayfinding signage for **Powder Mountain**. This revised proposal reflects the dye-sublimation option chosen for the signage posts. Pricing includes, project management, site verification, engineering, shop drawings, materials, finish samples, fabrication, delivery, all applicable taxes and installation. Permits and permitting fees are currently excluded. We have assumed the following for pricing:

- All signage locations can be accessed by motor vehicle to transport installation equipment.
- All installation can occur during normal business hours.
- We have assumed two mobilizations for installation of signage.
- All logo artwork will be provided to us in a vector format that is ready for production.

To begin work we require a written notice-to-proceed followed by a purchase order or contract and a 30% deposit. Please allow a minimum of 10-12 weeks for fabrication from approval of submittals.

Please see the pricing matrix for a detailed breakdown of items. Should you have any questions, comments or concerns please do not hesitate to call. This proposal is good for 30 days.

Sincerely,

Jeff Eubinag

Project Executive

cc: Mike McCarthy

Vice President Design Communications

Powder Mountain PRICING MATRIX

TYPE	DESCRIPTION	QTY	UNIT COST	UNIT INSTALL	UNIT EXT	INSTALL EXT	TOTAL			
S.ID01f	Powder Mountain ID: 11'-6" X 9'-6" Post and Panel -8" square alum. post w/ dye-sublimation woodgrain and painted aluminum sign panel, with Direct Print Graphics	1	\$ 12,850.	\$ 4,779.	\$ 12,850.	\$ 4,779.	\$ 17,629.			
S.ID03F	Hub ID: 12'-0" x 6'-6" Post and Panel -8" square alum. post w/ dye-sublimation woodgrain and painted aluminum sign panel, with Direct Print Graphics	3	7,025.	3,573.	21,075.	10,718.	31,793.			
S.RG02f	MPH: 8'-9" Sign Post -6" square alum. post w/ dye-sublimation woodgrain and painted aluminum sign panel, with Vinyl Graphics	4	3,135.	1,478.	12,540.	5,913.	18,453.			
S.RG04f	Keep Right: 8'-9" Sign Post -6" square alum. post w/ dye-sublimation woodgrain and painted aluminum sign panel, with Vinyl Graphics	4	3,040.	1,686.	12,160.	6,742.	18,902.			
S.RG05f	Street/Regulatory Sign (Hybrid): 10'-6" Sign Post -6" square alum. post w/ dye-sublimation woodgrain and painted aluminum sign panel, with Vinyl Graphics	13	2,405.	1,352.	31,265.	17,579.	48,844.			
S.WF01f		1	11,840.	4,782.	11,840.	4,782.	16,622.			
S.WF02f	Secondary Vehicle Directional: 10'-4" X 6'-8" Post and Panel -6" square alum. post w/ dye-sublimation woodgrain finish and painted aluminum sign panel, with Direct Print Graphics	4	7,490.	3,871.	29,960.	15,484.	45,444.			
	SUBTOTAL 1	30		•	\$ 131,690.	\$ 65,997.	\$ 197,687.			
	General Conditions: project coordination, site survey, engineering, shop drawings, finish samples, crating and shipping									
	Foundations: Allowance only pending verification of existing conditions & engineering requirements (does not include add-alternate signage)									
	PE Stamps: Allowance only pending confirmation of signs requiring stamps									
	Prototyping: Allowance only pending confirmation of on-site requirements and setup									
	Permits									
	SUBTOTAL 2									
	7.25 % Utah Sales Tax	25 % Utah Sales Tax								
	TOTAL PROJECT COST									

Powder Mountain PRICING MATRIX



TYPE	DESCRIPTION	QTY	UNIT COST	UNIT INSTALL	UNIT EXT	INSTALL EXT	TOTAL
	ADD ALTERNATES: All quantities shown to be confirmed	•		•	•		
S.RG01f	Street Sign: 8'-9" Sign Post -Accoya post and painted aluminum sign panel, with Vinyl Graphics	1	4,715.	1,950.			6,665.
	Alternate: Cambia Thermally-Treated White Oak in lieu of Accoya		4,415.				
	Alternate: 6" square alum. post w/ dye-sublimation woodgrain finish in lieu of accoya wood		3,310.				
S.RG03f	Stop Sign: 8'-9" Sign Post -Accoya post and painted aluminum sign panel, with Vinyl Graphics	1	4,890.	2,300.			7,190.
	Alternate: Cambia Thermally-Treated White Oak in lieu of Accoya		4,590.				
	Alternate: 6" square alum. post w/ dye-sublimation woodgrain finish in lieu of accoya wood		3,480.				
S.WF04F	Ski Run Directional (Double Post): 12'-4" X 8'-6" Post and (3) Panel -Accoya post and painted aluminum sign panel, with Vinyl Graphics	1	14,550.	4,990.			19,540.
	Alternate: Cambia Thermally-Treated White Oak in lieu of Accoya		13,950.				
	Alternate: 6" square alum. post w/ dye-sublimation woodgrain finish in lieu of accoya wood		12,290.				
S.WF05f	Ski Run Directional (Single Post): 12'-4" Post and (3) Panel -Accoya post and painted aluminum sign panel, with Vinyl Graphics	1	5,780.	3,550.			9,330.
	Alternate: Cambia Thermally-Treated White Oak in lieu of Accova		5,480.				
	Alternate: 6" square alum. post w/ dye-sublimation woodgrain finish in lieu of accoya wood		4,410.				
S.WF06f	Ski Run Directional (Single Post): 12'-4" Post and (3) Panel -Painted Aluminum post, painted aluminum sign panel, with Vinyl Graphics	1	4,060.	3,550.			7,610.
E.ID01F	Lift ID - Winter: Allowance only - Field-applied vinyl graphics assumed to be on 3 sides of Ski lift	1	1,280.	800.			2,080.